



701 Pleasant View Drive
Wichita Falls, TX 76306

Date: February 20th, 2018

To: Our Valued Customers and Distributors

From: Steve Kilcrease – Vice President of Sales

Beginning on March 3rd, PowerSeal will be implementing an adjustment on all discounts applied to the PowerSeal Pricelist. **Your current net price quotations will be honored until their expiration date. If unsure about any of these quotes please consult with our customer service department.**

PowerSeal will increase prices in all product categories by reducing our discount structure three (3) points.

The persistent world-wide increase in prices for raw materials continues to trickle down and adversely affect manufacturers in our industry. Our nation has also seen significant increases in transport costs due to the national shortage of truck drivers.

All orders received on or after March 3rd, 2018 will be subject to the increased prices.

Please contact customer service to get a revised discount sheet with your new multipliers.

Once again, we would like to thank all of you who rely on PowerSeal for the majority of your waterworks' accessory products. We will continue to strive each day to provide the services every one of our loyal customers deserve.

Best regards,

A handwritten signature in blue ink, appearing to read "Steve Kilcrease", is written over a light blue horizontal line.

Steve Kilcrease – Vice President of Sales

Cc: Patrick Powers - President